

NDIA Delaware Valley Chapter NEWSLETTER



PRICE Systems, LLC
17000 Commerce Parkway Suite A
Mt. Laurel, NJ 08054

Volume 3, Number 5

April 2010



Note from the Chapter President

.....

I hope you are enjoying a prosperous 2010. Since the last newsletter your Chapter Board of Directors met with representatives of the National Industries for the Blind (NIB) and we have

organized our leadership and budgets to plan an active 2010. Currently, we are planning our annual ROTC scholarship awards luncheon, a membership event focused on Defense Acquisition Reform for June, and our annual Golf Outing in August. Please check the website and your email of updates on these events.

The NIB event should be of special interest to our Chapter Membership. On October 29th, a group of your Chapter Board met with representatives NIB for a Defense-focused interactive roundtable, entitled:

"Supporting DoD's Commitment for Increasing Opportunities with AbilityOne"

In attendance were:

NIB Representatives:

DuWayne Gilbertson, Assistant Vice President, NIB Business Development

COL Dwight Phillips, Sr., USA (Ret.), Manager, NIB DoD Business Development

Lynn Van Fleit, Vice President International Diplomacy, The Catevo Group

Continued on page 2.....

OUR WEBSITE HAS RECENTLY CHANGED:

<http://www.ndia-dvc.org/>

Upcoming Chapter Events:

Please join us for our Annual NDIA Delaware Valley Chapter Golf Outing!

When: August 9, 2010 registration begins at 10:00am

Where: Scotland Run Golf Club Route 322 & Fries Mill Road Williamstown, NJ 08094

[For more information check out the 2010 Golf Fyer!](#)

Save the date: June 4, 2010

NDIA Membership Meeting

ACIN Center Operations

200 Federal St. Suite 300

Camden NJ 08103

Keynote Speaker: Congress Rob Andrews

Inside this Issue

Note from the President

Anthony DeMarco

Page 1 & 2

Collegiate Consortium Veteran Program

Page 3

Membership

Page 3

Chapter Company Member Profile

Page 4

Chapter Board Member Profile

Page 4

Board of Directors

Page 5

Continued from Page 1: From the President

NDIA DVC Board Members:

Anthony A DeMarco, PRICE Systems, L.L.C.
 Amanda Tartaglione, PRICE Systems, L.L.C.
 Douglas Peel, Philadelphia Shipyard Development Corporation
 Bob Coates, L-3 SPD Electrical Systems
 Tom Seigenthaler, NDI Engineering
 Jim Donahue, Strategic Management Consulting

The NIB representatives briefed the DVC Members and discussions ensued on the following:

- A brief overview on the National Industries for the Blind, their mission and partners;
- Capabilities of affiliated agencies including updates on new and innovative products, and services;
- Success stories of defense industry-NIB agency partnerships;
- DoD's commitment to double contracting opportunities and how working with AbilityOne agencies counts towards small business goals/requirements; and How AbilityOne can benefit primes in business development, subcontracting and provide advantages in re-compete of contracts.

As a result of the discussions, I requested and list of DoD contracts having language and set-asides for AbilityOne. I received a list of outstanding DOD contracts with specific AbilityOne language that contract officers have inserted. NIB expects this list to grow. In many cases, NIB is made aware of an AbilityOne requirement on a specific solicitation when interested bidders contact them.

US Army HR Solution (3 Contracts), 1% each
 SOFSA - Special Operations Forces Support Activity, 5% (.5% penalty)
 MiDAESS - Missile Defense Agency Engineering and Support Services, 1%
 IPV - Industrial Product Support Vendors
 Military Source One, 1%
 S&D (Storage and Distribution) of Army Recruit Clothing

NIB and the AbilityOne program have been around since 1938, serving the needs of people who are blind or severely disabled. Today there are approximately 17 million working age people who are blind and severely disabled and 70% of them are unemployed. NIB's mission is to provide meaningful employment opportunities for these folks. Some of our customers include: IRS, GSA, DoD, USAF, EPA, VA, Navy, Army, DHS, DOJ, USDA, etc.

A short but great video on AbilityOne: [Find out why "The Choice Is Easy" for our customers.](#)

If you would like to learn more about AbilityOne and explore opportunities, please contact

DuWayne Gilbertson
 National Industries for the Blind
 1310 Braddock Place
 Alexandria, VA 22314-1691
 703.310.0532
dgilbertson@nib.org

Please feel free to circulate this information within your company and among the defense community.

Collegiate Consortium Veteran's Program

The Collegiate Consortium has been reaching out to Veterans from our Region to provide pathways to education, training and jobs. The Delaware Valley Continuing Education Initiative for Veterans and Members of the National Guard and Reservist who were called to serve under Enduring Freedom and Operation Free Iraq. To date, the Consortium has provided nearly 400 scholarships to eligible members to attend courses at Consortium Colleges. The Colleges include the Community Colleges of Bucks, Delaware, Montgomery and Philadelphia Counties in Pa and Camden County College in New Jersey. Veterans are also eligible for scholarships to attend Drexel University.

The program is now seeking companies who would like to participate in the program by providing job opportunities for eligible veterans. The Consortium is planning on expanding our program to include job training for new hires for participating companies. The Consortium will meet with interested companies and:

- * Work with company personnel to identify and build a training program to be delivered by our colleges to meet the specific needs of the company
- * Perform outreach to attract qualified veterans to participate in training
- * Deliver training to company specification
- * Provide funding to pay for eligible training programs

For members who are interested in learning more about this opportunity please contact:

Cathy Obey 215-218-3886
obey@collegiateconsortium.org

From the Editor

What do you think of this newsletter? How can it be improved? Do you want your company profiled in a future issue? Would you like to contribute a feature article in a future issue? Send me your feedback and suggestions so that we can improve this publication with each issue. Please contact Sharon Keenan @ skeenan@aqi.com

MEMBERSHIP

Spread the word! Do you know industry partners that are not already members of NDIA? Let them know about our great association. Invite them to the upcoming luncheon. This will be an easy and convenient way to join and take advantage of all the great things NDIA has to offer. NDIA's Annual Membership Appreciation event is in the planning stages. Last year's event was held at the Scotland Run Golf Club in Williamstown, NJ and was a huge success. You can see pictures of this and other past events at our website, www.ndia-dvc.org.

Join our Chapter on 



Chapter Board Member Profile

Dr. Thomas Harris has performed research and development for a wide range of high-performance air vehicles, including space recovery vehicles, defense interceptors, maneuvering reentry vehicles, and launch vehicles. He has a demonstrated track record in management and business development as well.

Dr. Harris began his career with General Electric in the Reentry Systems Division, where he was responsible for the aerodynamic design of maneuvering reentry vehicles. In 1977, he left GE to help establish the Valley Forge office of Science Applications International Corporation, SAIC.

At SAIC he was active in the development of computational fluid dynamic (CFD) models and managed numerous supersonic wind tunnel test programs. SAIC developed CFD models for the National Aerospace Plane (NASP) initiative, a national program to develop an air-breathing, single stage, horizontal take off and landing aircraft, based upon scramjet technology.

Dr. Harris was promoted to Assistant Vice President in 1996 and became the Division Manager of the Fluid Sciences Division. During his leadership the Division executed a number of high visibility programs. Highlights included long range projectiles developed for the Navy, with ranges exceeding 60 nautical miles, and a miniature kill vehicle for the Missile Defense Agency. International business blossomed during this period, including work for Japan's HOPE-X unmanned shuttle program. HOPE-X tests conducted at an Air Force facility helped to sustain and enhance U.S. hypersonic ground test capabilities.

Dr. Harris has supported the U.S. Air Force, DARPA,

the Missile Defense Agency, U.S. Army Space and Missile Defense Command, U. S. Navy, and the CIA.

In 2008, Dr. Harris established Valley Forge Scientific, LLC. He and his wife, Mary, reside in Berwyn, PA. They have a daughter and son.

Chapter Company Member Profile



Valley Forge Scientific, LLC

Valley Forge Scientific, LLC was established in 2008 by Dr. Thomas Harris. VFS provides engineering consulting services in fluid dynamics. Dr. Harris' expertise includes aerodynamics, aerothermodynamics, computational fluid dynamics, propulsion, trajectory analysis, and ground and flight testing.

VFS is modeling atmospheric transport and dispersion for the Defense Threat Reduction Agency (DTRA). In conjunction with ARIA Technologies (Paris, France), models have been developed for the transport and dispersion of hazardous agents in for both rural and urban applications. Model validation has been demonstrated using field tests conducted in Salt Lake City, Oklahoma City, and New York City.

VFS is also developing models for the wind turbine industry. A hierarchy of models is envisioned to understand the power losses and turbulence increase due to wind turbine wake interactions in large wind farms.

The Air Force Research Laboratory has expressed interest in VFS participation in technology development for low-cost reusable launch concepts.

A goal for 2010 is to contribute to Science, Technology, Engineering, and Mathematics (STEM) educational activities in the Delaware Valley region. 4

2009 Chapter Board of Directors Directory

President

Anthony A. DeMarco
PRICE Systems, LLC
anthony.demarco@pricesystems.com

1st Vice President

Robert Coates
L-3 Communications
Robert.coates@L-3com.com

2nd Vice President

Juan Penalver
Lockheed Martin Corporation
juan.penalver@lmco.com

Secretary/Treasurer

Amanda Tartaglione
PRICE Systems, LLC
amanda.tartaglione@pricesystems.com

Directors

Alan J. Criswell
American Competitiveness Institute
criswell@aciusa.org

James A. Donahue
Defense Solutions
Donahue@ds-pa.com

Larry G. Fanning
Day & Zimmermann
Larry.fanning@dayzim.com

Brian S. Gocial
Blank Rome LLP
gocial@blankrome.com

Joseph C. Hare
Rhoads Industries, Inc.
jhare@rhoadsinc.com

Thomas Harris
Valley Forge Scientific, LLC
tbharrisphd@gmail.com

Joseph M. Iannacone
NetIDEAS, Inc.
joe.iannacone@netideasinc.com

Jerry Luccarella
The Boeing Company
Jerry.j.luccarella@boeing.com

Jane Lowenstein
JanBara & Associates
jlowenstein@janbara.com

Mark G. Mortenson, ESQ.
General Resonance
mort5@earthlink.net

John J. Mulhern
Fels Institute of Government
University of Pennsylvania
johnjm11@verizon.net

D. Douglas Peel
Philadelphia Shipyard Development Corporation
dpeel@psdc.us

Daniel J. Rhoads, Jr.
Rhoads Industries
d2@rhoadsinc.com

Thomas U. Seigenthaler, RADM
NDI Engineering Company
tseigenthaler@ndieng.com

William J. Swahl
Colony Consulting
b.swahl@comcast.net

Francis M. Walton
NDI Engineering Company
fwalton@ndieng.com

Paul Welsh
Analytical Graphics, Inc.
welsh@agi.com

Joe Welsh
Collegiate Consortium
josephpwelsh@collegiateconsortium.org

Corporate Members

Visit the web site to see a list of our Chapter Corporate Members

<http://www.pricesystems.com/ndia/corplinks.htm>